



Conference & Exhibition

Sarova Panafric Hotel, Nairobi, 30-31 August 2016

**10th Anniversary Conference: A decade of defining the COMESA
financial services landscape**

THEME:

Technology to secure and transform financial services

An AITEC Africa Event	In partnership with
	

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AITEC Conferences Limited
The Pear Tree
Hildersham
Cambridge CB21 6BU
Tel: +44 (0) 1223 891680
Email: info@aitecafrika.com
www.aitecafrika.com



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DAY1 – Tuesday 30 August 2016

8am	Registration & networking, with refreshments				
9am	<p>OPENING SESSION: LOOKING FORWARD</p> <p>MODERATOR Sean Moroney, Chairman, AITEC Africa, UK</p> <p>Opening Address Hon Henry Rotich, Cabinet Secretary, National Treasury, Republic of Kenya</p> <p>Robust risk management: The key to a stable banking system Kari Kingori, Consultant, Kenya</p> <p style="text-align: center;">KEYNOTE SHOWCASE PRESENTATION</p> <table border="1" data-bbox="239 940 1524 1176"> <tr> <td data-bbox="239 940 510 1176">  </td> <td data-bbox="510 940 750 1176">  </td> <td data-bbox="750 940 1524 1176"> <p>Empowering enterprises through mobile payments Rajiv Bhatia, Head of Mobile Commerce Sales EMEA, Ericsson</p> </td> </tr> </table> <p>BANK CEO PANEL DISCUSSION Innovation, integrity and risk management for a new era of customer confidence</p>				<p>Empowering enterprises through mobile payments Rajiv Bhatia, Head of Mobile Commerce Sales EMEA, Ericsson</p>
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11am	NETWORKING REFRESHMENTS				
11.30am	<p>SESSION 2 NEW PAYMENT CHANNELS & INNOVATIONS</p> <p>Processing merchants' C2B mobile money payments: Glaring opportunities in East Africa James Mworira, CEO, Empire Microsystems, Kenya</p>	<p>SESSION 3 NEW TRANSFORMATIVE FINANCIAL PRODUCTS: DERIVATIVES, FUTURES & OPTIONS</p> <p>New financial products and horizons Matthew Mukisu, Manager Derivatives, Capital Markets Authority, Kenya</p>			



	<p>Digital Wallet: The wonder pill for financial deepening? Paul Mbugua, MD, Eclectics, Kenya</p> <p>The next level of fintech innovation in the KINGS (Kenya, Ivory Coast, Nigeria, Ghana & South Africa) Eric Osiakwan, Managing Partner, Chanzo Capital, Ghana</p>	<p>Leveraging on start-ups for alternate funding sources for African banks: Lessons from Silicon Valley Dr Anil Sahai, Partner, MidWayGrowth Partners, USA</p>
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1pm	NETWORKING LUNCH
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2.30pm	<p>SESSION 4 MEETING INTERNATIONAL STANDARDS TO ACHIEVE WORLD-CLASS BANKING</p> <p>PANEL DISCUSSION Standards, compliance and international trends: How local banks can catch up</p> <p>PANELISTS Peter Onyango, Investment Manager, Financial Institutions Africa, KfW/DEG – The German Development Bank</p>
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SHOWCASE PRESENTATION	
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		<p>Utilising innovative location-based services to locate your customers and assets Etienne Louw, MD, TomTom South Africa</p>
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4pm	<p>SESSION 5 SELECTING AND MANAGING TECHNOLOGY, SERVICE PROVIDERS AND PROJECTS</p> <p>A guide to sourcing technology Debbie Watkins, MD, Fern Software, Singapore</p>
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	<p>Financial institutions invest huge sums in enterprise software. Yet, because they do not speak the same language as technology suppliers, it's almost impossible to ensure that technology purchases do not become "a solution looking for a problem" and instead help financial institutions become more successful. The problem centers on the rule of "caveat emptor" (let the buyer beware). This means that software buyers (not vendors) are responsible for asking the right questions. Because vendors often provide ambiguous proposals, financial institutions mistakenly buy software that looks and/or sounds great, but doesn't support business growth and provide ROI. What's the solution? A roadmap to help software buyers navigate complex proposals, better articulate their technology requirements, and force technology vendors to speak in "business language" rather than software "vendor speak. This presentation will show financial institutions how to assess and articulate their technology requirements and avoid wasting money.</p> <p>SEVEN-MINUTE WONDERS</p> <p>Industry champions share the solutions they found and implemented for challenges faced by their organisations</p> <p>Rolling out services for 15 countries on the same budget as for five Nirmal Singh Sembi, Technology Cluster Head, Ecobank, Kenya</p>
6pm	<p>NETWORKING COCKTAIL RECEPTION</p>

DAY TWO – Wednesday 31 August 2016

8am	<p>NETWORKING REFRESHMENTS</p>	
9am	<p>SESSION 6 NEW SECURITY CHALLENGES AND STRATEGIES</p> <p>World-class managed security services to fight cyber threats Amitava Gupta, GM Managed Services, Simba Technology, Kenya</p> <p>Monitoring security threats for enterprise situational awareness William Makatiani, Managing Director, Serianu, Kenya</p>	<p>SESSION 7 CHALLENGER BANKS: STEPPING UP TO THE PLATE</p> <p>How microfinance organisations can leverage technology to expand in a competitive market Cameron Goldie-Scot, CEO, Musoni Services, Netherlands</p> <p>PANEL DISCUSSION How should challenger banks and MFIs respond to new</p>



		<p>opportunities in a disruptive market?</p> <p>PANELISTS Debbie Watkins, MD, Fern Software, Singapore</p>
11am	NETWORKING REFRESHMENTS	
11.30am	<p>SESSION 8 CRYPTO-CURRENCIES: DISRUPTIVE BANKING!</p> <p>The Blockchain opportunity for banks in Africa John Karanja, Founder, Bithub Africa, Kenya</p> <p>Challenges in building a Bitcoin business in Africa Elizabeth Rossiello, CEO, BitPesa, Kenya (tbc)</p> <p>The future of Blockchain and crypto-currencies Michael Kimani, Co-founder & CEO, Umati Blockchain, Kenya</p> <p>How central banks can leverage cryptofinance and the blockchain to help expand access to financial services Graham Tomkin, Head of Business Development, Monetas, Switzerland Cryptofinance has enabled entirely new possibilities that have the potential to change how the entire financial system works today. Graham will be</p>	<p>SESSION 9 BIG DATA & ANALYTICS: DEEPENING CUSTOMER PROFILES</p>



	<p>speaking about how these new technologies have enabled for central banks to issue legal tender digitally, and the impact this will have on mobile financial services globally.</p> <p>PANEL DISCUSSION How regulators and banks should respond to the Bitcoin and Blockchain opportunity</p>	
1.30pm	LUNCH	
	<p>SESSION 10 RISK MANAGEMENT MASTERCLASS</p> <p>The trading book: A revised market risk framework Kari Kingori, Consultant, Kenya Kenya has now licensed trading in derivatives which will now become an important constituent of the Trading Book. Derivatives are traded in the financial markets and are a major cause of the market risk. Most financial institutions will be trading in derivatives. Those that have qualified have been licensed to trade in derivatives will need to understand fully the implications market risk and their effect on the Trading Book and their implications on bank capital. Banks, consulting companies, brokers and regulators all need to attend this up-to-the-minute briefing on the Trading Book and the new emerging market risk framework.</p>	<p>SESSION 11 HR MASTERCLASS</p> <p>Psychometric profiling of senior executives to build a world-class management team Peter Rhodes, Founder & CEO, Occupational Testing (OTL), UK</p>
4.30pm	<p>SESSION 12 INNOVATOR SHOWCASES</p>	
5.30pm	CLOSING SESSION & NETWORKING	