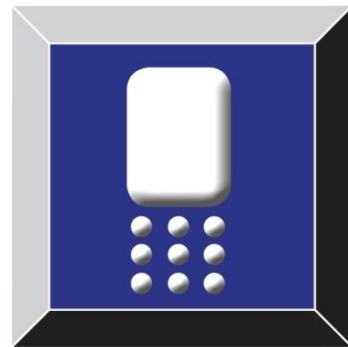**aitec east africa ict summit**

Featuring Three Worlds in One Event

CLOUD COMPUTING
WORLD

DATA SECURITY
WORLD

MOBILE APPLICATIONS
WORLD

Theme: *We have the bandwidth. Now what?*

Conference Programme
Oshwal Centre, Nairobi
2-3 November 2011

An AITEC Africa Event

Network • Learn • Do business

aitec africa
• network
• learn
• do business

**Principle
Strategic Partner**

ICTA
ideas actioned
ICT Agency of Sri Lanka

Host Country Partner

KENYA ICT BOARD

Silver Sponsors

Total Solutions

Business Connexion
Connective Intelligence™

**Mobile Applications
Pavilion Sponsor**

NOKIA

International Delegation Partner

AFRIKA-VEREIN
DER DEUTSCHEN WIRTSCHAFT

Internet Sponsor

KENYA DATA NETWORKS

Mobile Innovation Partners

m:lab
EAST AFRICA

*iHub_

**Cloud Computing for
Financial Institutions Sponsor**

TEMENOS
The Banking Software Company

Social Development Partner

ACMFI
African Centre for Mobile Financial Inclusion

Live Streaming Partner

eziki beta TV

Registration Partner

aitec
africa
• network
• learn
• do business
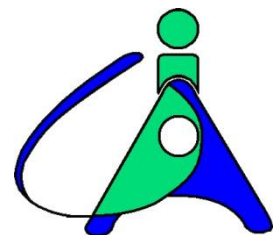
Supporting Organisations

Official Newspaper

Media Partners

DAY 1: Wednesday 2 November 2011

9am	**SESSION 1**
	Opening Plenary session

Welcome Addresses

Paul Kukubo, CEO, Kenya ICT Board

ICT Agency of Sri Lanka

Stefan Kapferer, State Secretary, Federal Ministry of Economics and Technology, Germany

Hans W. Meier-Ewert, Executive Vice-President, Afrika-Verein der deutschen Wirtschaft, (German-African Business Association), Germany

Andrew Waititu, GM East Africa, SAP, Kenya

SHOWCASE PRESENTATION

Business Connexion

Connective Intelligence™

Beyond outsourcing

John Jenkins, Chief Executive: Business Connexion Services, South Africa

The multi-sourcing trend is gaining momentum internationally, but in the Middle East and Africa over 80% of outsourcing deals are still done with single service providers. The downside of the multi-sourcing model is a more fragmented IT outsourcing. Companies use two or three service providers that are expected to provide a catalogue of services, with different terms and service level agreements applying to each one. These services would typically be charged for on a per use basis, or a fixed price with variable costs for additional components. Cloud or on-line service providers operate on a bigger scale with a broader customer base, so offer better price models and economies, but generally don't contract for specific service level agreements. Application hosting services can sometimes reduce software licencing costs, allowing service providers to charge their customers on a per use basis. As IT usage models change and the trend towards software hosting and software as a service gathers momentum, all software suppliers will be forced to move in this direction.

11am	NETWORKING REFRESHMENTS

Network • Learn • Do business

11.30am	SESSION 2	SESSION 3	SESSION 4
	TEMENOS The Banking Software Company	Data security and intrusion prevention **Gal Arbel, VP Sales & Marketing, Amiran Communications, Kenya**	MODERATOR: **Santanu Sengupta, Director, Corporate Affairs & Finance, African Centre for Mobile Financial Inclusion (ACMFI), India**
	Cloud computing for microfinance and community banking	Can a human firewall protect your data? **Stephen Kariuki, Principle Consultant, Harmony Solutions, Kenya**	The consumer perspective on mCommerce **Isis Nyong'o, Vice-President & MD, Africa, InMobi, Kenya**
	MODERATOR **Vincent Lubasi, Former Africa Regional Director, International Co-operative Alliance** PRESENTERS **Peter Koen, Senior Platform Strategy Advisor, Microsoft** **Murray Gardiner, Director Microfinance and Community Banking, Temenos**	IT security and cybercrime investigation **Amos Omamo & Richard Omollo, Lecturers, School of Informatics and Innovative Systems, Bondo University College, Kenya**	Do we need a blueprint for mobile start-up creation? **Franco Papeschi, Programme Manager & Service Design Expert, World Wide Web Foundation, UK** Elma: A case study on bringing a new software innovation to market **Kamal Budhabhatti, CEO, Craft Silicon, Kenya**
1pm	LUNCH BREAK – CASH SERVICE AT INTERNET CAFÉ		
2.30pm	SESSION 5 Latest developments in Cloud Computing	SESSION 6 **Data Security Training**	SESSION 7 Experiences on the

René Raeber, Technical Solutions Architect, Cisco, Switzerland A practical framework for implementing a cloud strategy **Dr.Carol Mureithii, Swift Global, Kenya** How business enterprises can benefit by leveraging on readily available cloud-based business applications – SAAS **Eric Mujera, Business Development Manager, Sevenseas Technologies Group, Kenya** More than concepts: Delivering solutions on cloud **Jyoti S Mukherjee, CEO, Software Technologies, Kenya**	**Workshop: Secure access to ICT** Held in partnership with Afrika-Verein der deutschen Wirtschaft (German African Business Association) **AFRIKA-VEREIN DER DEUTSCHEN WIRTSCHAFT** **Karri Kuoppamaki, Head of Technology Africa Nokia Siemens Networks, Kenya** **Eddie Malitt, Business Development Manager, Tricomp International, Germany** **Christian Harel, Director Kathrein, France** (tbc)	front-edge of mobile app startups in Kenya **Erik Hershman, Director of Operations & Strategy, Ushahidi & Director, iHub, Kenya** Mobility for business in East Africa **John Waibochi, CEO, Virtual City, Kenya** How the media can utilize content crowd sourcing technologies to gather stories **Santos Okuttah, CEO, Evolve Interactive, Kenya**
4pm	NETWORKING REFRESHMENTS	
4.30pm	SESSION 8 Hyper-virtualization and cloud computing **Professor Dr Kefa Rabah, Dean, School of Informatics and Innovative Systems, Bondo University College, Kenya** Business benefits of cloud computing **Henk van Wilsum, Executive Consultant, IBM East Africa, Kenya** Confessions of a cloud computing addict	SESSION 9 **eBanking Training Workshop: Safer data transfer through identity and access management solutions** Held in partnership with Afrika-Verein der deutschen Wirtschaft (German African Business Association) **AFRIKA-VEREIN DER DEUTSCHEN WIRTSCHAFT**	SESSION 10 Developing mobile applications for agriculture **Amos Gichamba, Assistant Lecturer, Computer Science Department, Africa Nazarene University, Kenya** Africa: The country **Agosta Liko, CEO, PesaPal, Kenya** Getting the best out of mobile applications through end-user mobile

Harry Hare, Executive Director, African eDevelopment Resource Centre & Publisher, CIO Magazine, Kenya Cloud Computing - How the last mile will affect the responsiveness of cloud-based applications **Stephen Ciirah, GICT FSG Director, World Vision International, Kenya**	**Prof. Benno Ndulu, Governor, Bank of Tanzania** (tbc) **Jared Otieno, GM, Impala, Kenya** (tbc) **Claus Vorbeck, Senior Product Manager, Wincor Nixdorf International, Germany** (tbc)	testing **Beth Njeri Kariuki, Senior SQA Trainer, Tezza Business Solutions, Kenya**

DAY 2: Thursday 3 November 2011

9am	 ## Convergence Plenary Kenya's Digital Villages and Pasha Centres: Insights on how to improve access to ICTs in rural East Africa **Dr Warigia Bowman, Partner, KGroup Consultants & Assistant Professor, American University, Egypt** Converging technologies: Cloud, data security and mobile applications in implementing a global strategy to fight counterfeit products, illicit trade and sub-standard goods **David Svarrer, CEO, Digital Age Institute, Kenya** ICT and business in Africa: What is the next best thing? **Mouhamet Diop, Chairman & CEO, Kheweul.com and CEO, NEXT, Senegal** Harnessing ICT for small and medium-size enterprises: Success stories from small nations **Dr Baharul Islam, Chairman & CEO, Development Gateway South Asia, India** Cloud strategies, challenges and opportunities to develop a competitive advantage in East Africa **Dr Anil Sahai, Lead Consultant, AITEC Consulting Services, USA**

SHOWCASE PRESENTATION

IBM.

Riding the Intelligent Data Wave: Using innovation to succeed in a rapid growth environment
Delano Kiilu Longwe, Territory Sales Manager, IBM East Africa

11am	NETWORKING REFRESHMENTS

11.30am			
	SESSION 12	**SESSION 13**	**SESSION 14**
	The role of fast, reliable and low-cost international bandwidth in cloud computing **Julius Opio, Sales Manager, East & North Africa, SEACOM, Kenya** Cloud project management **Lance Ayerst, Director, IS Options, Ireland** How Cloud Computing can help achieve business objectives with a positive impact on the bottom line **Evans Nyangah, Head of Enterprise Sales, Safaricom, Kenya**	Building competences in the information security industry: Challenges faced in delivering training that really works **Vincenzo Graziano, Director, Silensec, Kenya** IT security and cybercrime investigation **Amos Omamo & Richard Omollo, Lecturers, School of Informatics and Innovative Systems, Bondo University College, Kenya** Turn-around Management: Introduction to successful initiatives for programme recovery **Lance Ayerst, Director, IS Options, Ireland**	Zuckerberg on a Matatu: On the need to define a blueprint for a startup-ready ecosystem in Africa **Franco Papeschi, Programme Manager & Service Design Expert, World Wide Web Foundation, UK** The opportunity with web and mobile-based services is that they expand and democratise the possibility to actively contribute to the improvement of a society (or the neighbourhood), not only by strengthening social connections, but also by allowing a fast, cheap, ubiquitous movement of information, (digital) goods and money. A generation of African web and mobile entrepreneurs – faster than Governments - is changing the way services are provided, but there is still a gap to bridge with pioneers that have succeeded doing so in Europe and USA. Tools, processes and a wider cultural and economic cycle need to be put in place to facilitate the creation of these new types of services and applications. We need – in short – to build a

			startup-ready ecosystem. Next generation mobile applications **Gopi Gopalakrishnan, COO & ICT Specialist, Intex Construction, Kenya**
1pm	NETWORKING LUNCH		
2.30pm	SESSION 15 **Cloud Computing Workshop: A practical framework for implementing a Cloud Strategy** **Presented by Dr Anil Sahai, Managing Consultant, AITEC Consulting Services, USA**		

To register as a delegate, log on to **www.aitecafrica.com** or email **info@aitecafrica.com**