



Huawei Technologies

The following vacancies are available for people who thrive on fresh working environment and challenging telecommunication projects:

Account Manager (1 Post)

Main Responsibilities: Be responsible for client sales. Develop and implement the relevant regional sales strategy. Enhance customer relationship. Working experiences in international telecom equipments suppliers will be preferable.

Requirements: Strong technical selling skills coupled with oral and written communication and interpersonal skills. Be aggressive, a self-starter and unafraid of change. Telecommunication knowledge is strongly preferred.

Product Manager

Product Manager –Service & Software Network (1 Post)

Main Responsibilities: Be responsible for marketing promotion, project solution such as proposals and quotations and presale technical support of projects for Value Added Service product such as IN, SMS, VMS, OSS and billing system.

Requirements: Knowledgeable in Telecommunications field (Value Added Service), working experiences in international telecom equipments suppliers will be preferable. Good presentation and interpersonal skills. A good team player, be able to work independently. Bachelors degree or higher in Telecommunications, Computer Science or Electronics or MBA with telecommunications background.

Product Manager -Wireless Network (3 Post)

Main Responsibilities: Be responsible for marketing promotion, project solution such as proposals and quotations and presale technical support of projects for Wireless Network product such as GSM, CDMA and WCDMA system.

Requirements: Knowledgeable in Telecommunications field (Wireless Network), working experiences in international telecom equipments suppliers will be preferable. Good presentation and interpersonal skills. A good team player, be able to work independently. At least 2 years wireless Telecommunications field **working experience** with a proven track record. Sales experience will be an advantage.

Product Manager-Fixed Network (1 Post)

Main Responsibilities: Be responsible for marketing promotion, project solution such as proposals and quotations and presale technical support of projects for Fixed Network product such as Exchange, Access and NGN system.

Requirements: Knowledgeable in Telecommunications field (Fixed Network), working experiences in international telecom equipments suppliers will be preferable. Good presentation and interpersonal skills. A good team player, be able to work independently.

Product Manager-UMTS (3G) (1 Post)

Main Responsibilities:

1. Responsible for regional market analysis of UMTS (3G) products and identifying market opportunities
2. Responsible for UMTS (3G) product sales promotion activities, planning and implementation.
3. Ensure the business targets of products are successfully met.
4. Responsible for UMTS project planning and supporting; ensuring market penetration and achievement of sales objectives.

Requirements:

1. More than 2 years working experience in the GSM/GPRS market in local telecom companies or other global telecom vendors is a plus. With solid knowledge of wireless products and rich experience in marketing.
2. Goal oriented with excellent interpersonal and communication skills; good at information gathering; and a good team player.
3. Bachelors Degree or above in Telecommunications, Computer Science, Electronics or related technical fields.

Sale Engineer and Product Manager-Datacomm (2 Post)

Main Responsibilities:

1. Responsible for analysis of local Data Communication market and developing market opportunities in East Africa Regions.
2. Responsible for Data Communication Products sales promotion activities planning and implementation.
3. Ensure the business targets of Huawei DataComm products are successfully met.
4. Responsible for planning and support for Data Communication projects, ensuring market penetration and achievement of sales objectives.

Requirements:

1. Solid knowledge of Data Communication technology and total solutions, together with acute sense of market opportunities.
2. Goal-oriented with strong interpersonal and communication skills, good at information gathering and very good team work spirit. Willing to relocate in East Africa Regions.
3. Bachelors Degree or above, preferred in Telecommunications, Computer Science, Electronics, Marketing or other related fields.
4. Over 2 years working experience in local telecom companies or other global telecom vendors is a plus.

Project Manager (4 Posts)

Main Responsibilities:

1. Management of a telecom turnkey project, a system integration project or a value added service project.
2. Overall project management including client relationship and vendor management and managing the project Schedule, Budget, Quality and Project Implementation.
3. Aggressively contribute as a key person to provide project management consultation and training to junior staff members.

Requirements:

1. Extensive project management experience in Telecom industry or equivalent fields. A minimum of 3 years project management experience would be desirable.
2. be familiar with telecom system integration, BOSS, Intelligent network, Data service, value added service, or be good at turnkey site or ELP construction.
3. An internationally recognized professional PM certificate, such as PMI, would be desirable, but not mandatory.

Engineering Bidding Engineer (2posts)

Main Responsibilities: Telecommunication equipment engineering bidding design; Make the engineering bidding; Attending the engineering part negotiation and presentation of the bidding;

Requirements: At least one year experience in telecommunication: bidding, system installation, commissioning, equipment maintenance, engineering design, engineering management, after-sale services management (newly graduate is an exception)

Engineering survey and quality control engineer (2 Posts)

Main Responsibilities:

1. Perform site survey according as the contract's network diagrams and quotations, design layout drawings and site survey reports.
2. Provide survey and design training to other site survey engineers;
3. As a supervisor to supervise the labors install telecommunication equipments, and control the engineering quality.

Requirements:

1. More than 2 years of experience on Telecom Engineering has comprehensive background knowledge of telecommunication products such as switch, wireless, transmission equipment etc.
2. Good skill in software: Microsoft Office, AutoCAD.
3. Has the experience of site survey and equipment installation is recommended.

RF Planning and Optimization Engineer(2 Posts)

Main Responsibilities: Be responsible for GSM/CDMA2000 radio network planning and radio network design; Be responsible for GSM/CDMA2000 radio network site RF survey; Be responsible for GSM/CDMA2000 radio network performance improvement and optimization; Be responsible for technical marketing and sales support of radio network and technology consulting services.

Requirements: Competence and deep understanding the infrastructure of GSM or CDMA mobile network system. Must be ready for international project to the other Africa countries.

Turnkey Network Planning & Design Engineer (4 Posts)

Main Responsibilities:

1. Accountable for survey and design of fixed network, transmission network, intelligent network and wireless network
2. Responsible for planning of the turnkey project of bidding and implementation.
3. Coordinate with Site Acquisition (SA) agent that project hired for SA planning.

4. Responsible to define site layouts, material types and equipment configurations and communicate well with subcontract supervisor or Huawei engineers for design scheme.

Requirements:

1. Fluency in Microsoft applications (Word, Excel, PowerPoint) and in AutoCAD
2. Some qualifications would be an advantage they areas follows: Good knowledge of Telecom design & planning of sites and telecom network; Good Knowledge of Microwave transmission, Optical fiber transmission, Exterior line plant (ELP), Civil Work (CW) or Telecom Implementation.; Good experience of planning for OSP(outside plant) including Optical Fiber Cable and External Line Plant

Technical Service Engineer

Technical Service Engineer – Service & Software Engineer (2 posts)

Main Responsibilities: Be responsible for Intelligent Network project implementation, which includes installation, testing, maintenance.

Requirements: Experienced in UNIX, working experience in HP-UX, SUN-OS, IBM-AIX; Knowledgeable in the telecommunication and CCS7 system; Knowledgeable in Database system, working experience in Informix, Oracle, Sybase.

Technical Service Engineer -- Fixed network Engineer (2 posts)

Main Responsibilities: Be responsible for Fixed Network project implementation, which includes installation, testing, maintenance.

Requirements: Comprehensive knowledge in Telephone Switch, Access network and NGN (Next Generation Network). Be familiar with SS7, R2, ISDN PRI signaling protocol, etc.

Technical Service Engineer --- Broadband & Datacomm Engineer (2 posts)

Main Responsibilities: Be responsible for Broadband & Datacomm Network project implementation, which includes installation, testing, maintenance.

Requirements: Comprehensive knowledge in Datacomm (Routers, Switches) and Broadband equipment (Such as Dslam equipment). Be familiar with TCP/IP, ATM protocol, Datacomm protocols (such as Ospf, Bgp Mpls protocol etc.)

Technical Service Engineer --- Wireless Engineer (2 posts)

Main Responsibilities: Be responsible for Wireless Project implementation, which includes installation, testing and maintenance.

Requirements: Comprehensive knowledge in GSM/CDMA.

Outsourcing Manager (2 posts)

Main Responsibilities: Be responsible for qualifying, evaluating, promoting and management of the subcontractors in the Telecom Turnkey project; Hunting for the resource of subcontractors, making cost analysis and risk management in the phase of project bidding.

Requirements:

1. At least 1 years experiences in handling outsourcing& cooperation business for telecom turnkey project; Comprehensive knowledge in Tower& shelter, Outside Plant, telecom installation service for turnkey solution;

2. Fluent English in writing and speaking, French fluency is preferred.

Contract Manager (2 posts)

Main Responsibilities: Be responsible for draft and revise subcontract and negotiate subcontract with subcontractor. In charge of contract manage in implementation phase and prepare the payment document.

Requirements:

1. Bachelor Degree or above in International Trade, Commerce, Economics, Law or relevant majors;
2. At least one year experiences in international trade, contract management, or law suit.
3. Basic knowledge on FIDIC conditions will be extra premium
4. Fluent English in writing and speaking, French fluency is preferred.

Logistics Manager (2 posts)

Main Responsibilities: The Logistics Manager will be responsible for coordinating headquarter (China) and branch (Kenya) regarding normal importation(temporary importation) issues, and will be responsible for managing local logistics service providers .

Requirements:

1. Applicants must have Bachelor or higher Degree in Commerce or International Trade major and have the experience of serving for multinational company, and telecom Equipment Company is preferred.
2. More than 5years working experience in logistics field should be required.
3. Applicants must be familiar with local customs regulations and importation procedures
4. Must be used to business trip in East African

All the Above Positions are required and offered:

- At least 2 years relevant field **working experience** with a proven track record
- Bachelor Degree or above in Telecommunications, Computer Science or Electronics
- Good oral and written French or Portuguese will be an advantage

Please send your detailed resume indicating the post interested in to the following e-mail address: Kenya@huawei.com or by post to

Human Resource Department
Huawei Technologies Co., Ltd. (Kenya),
Rahimtulla Towers, 16th floor, Upper Hill Road,
P.O. Box 66430-00800, Nairobi,

not later than 15 May 2005. Regret, no phone calls will be accepted.

(Please indicate position on the title of email or on the top left hand side of the envelope)

We will keep submitted resumes on file and reply only to qualified applicants. Should you not hear from Huawei by 30 May 2005, please accept that your application was unsuccessful.